



Rashad ZAGHIR

Date of birth

28 October 1988

Marital status

Single

Gender

Male

Address

Jdeideh, AbadayeitStr,

+961 – 1 – 875 211

+961-71-438 562

SKILLS

Computer Skills: Word, Excel, Access, PowerPoint, Corel Draw, Adobe (PS, AI, AE, PR)

Operating Systems: Windows 7, Windows 8.1, Windows 10

EXPERIENCE

****Korri Trading Co. *Car spare parts** (March 2016 – Present)

Sales & Marketing

- + Control day to day sales
- + Receive payment or obtain credit authorization.
- + Take inventory of stock.
- + Suggest to customers on substitution or modification of parts when identical replacements are not available.
- + Prepare Proforma Invoice.
- + Implement and control strategic marketing campaigns.
- + Market Study.
- + Advertising Material/Social Media/Visual Presentation

****R&Z Group Int. / R&Z Real Estate** (December, 2008 – January, 2016)

Sales & Marketing Executive

- + Help People buy properties
- + Sell Properties
- + Rent Properties
- + Answer Client questions and concerns (Zoning, School, District...)
- + Advertising strategies

****Korri Trading Co. *Car spare parts** (March 2012 – November 2013)

Sales & Marketing

- + Control day to day sales.
- + Receive payment or obtain credit authorization.
- + Take inventory of stock.
- + Suggest to customers on substitution or modification of parts when identical replacements are not available.
- + Prepare Proforma Invoice.
- + Implement and control strategic marketing campaigns.
- + Market Study

EDUCATION

****Bachelor of Science - Marketing and advertising [L.A.U]** (Sep 2005 – Sep 2008)

****Bachelor of Science - Business Management [A.U.S.T]** (October 2010 – December 2014)

Qualifications

- + Real Estate
- + CRM (Customer relationship management)
- + Sales
- + Marketing
- + Car Spare Parts
- + Planning
- + Graphic Design
- + Social Media Analyst

References

- + Available upon request

Hobbies

- + Music Production
- + Basketball
- + Football
- + Jogging

Languages

	Spoken	Written
Arabic	Excellent	Average
English	Very good	Very good
French	Excellent	Excellent
Spanish	Good	Good